TRAVEL

OREGON

MT. HOOD AREA VISITOR SURVEY OVERVIEW OF RESULTS

1.7.2019

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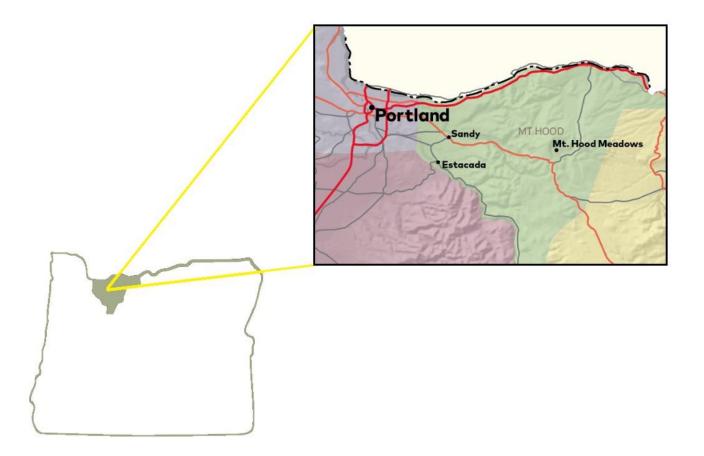
- 01 INTRODUCTION
- **02 VISITOR OVERVIEW**

03 KEY FINDINGS, RECOMMENDATIONS, & SUPPORTING EVIDENCE

04 Q & A

01 INTRODUCTION

STUDY AREA





Research Goals

This study was conducted to assist Travel Oregon, Mt. Hood Territory, and other relevant stakeholders in understanding the profile of visitors to the Mt. Hood area. Results will be used to inform future programming, tourism development, marketing, and transportation strategy in the region.

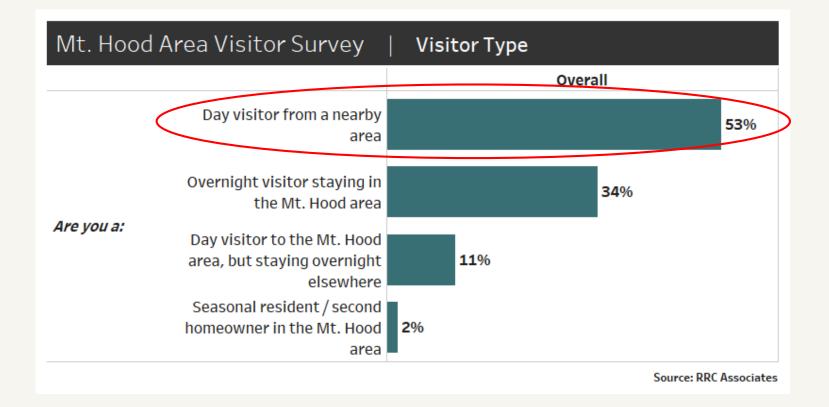
METHODOLOGY

- 995 surveys conducted between March 2 and June 26, 2018 throughout the Mt. Hood region. Margin of error approximately +/-3.1 percentage points calculated for questions at 50% response.
- Roughly 17 survey locations grouped into 4 major locations for analysis: Estacada, Sandy, Ski Resorts, and Other Highway 26 Locations
- Results grouped into 2 seasons (Late Winter and Spring) for analysis; determined by analyzing weather data (Late Winter: April 23 & earlier / Spring: April 24 & later)
- Some data treatment occurred, including recoding visitor type based on self-reported accommodations location, suppressing interview location for the locations visited question, and removing outliers from expenditure data.
- Respondents given stickers/pins as incentives. Prize drawing at the end of the project (5 \$50 Visa cash cards).

Survey Location	Grouped As:
Downtown Estacada	Estacada
Milo McIver State Park	
Upper Clackamas Whitewater Festival	
Metzler Park	Sandy
Downtown Sandy	
Sandy Ridge Trailhead	
Mt. Hood Meadows	Ski Resort
Mt. Hood Meadows Park & Ride	
Mt. Hood Skibowl	
Timberline Ski Area	
Timberline Resort Shuttle	
Camp Creek Campground	Other Highway 26 Location
Government Camp	
Mirror Lake Trailhead	
Mt. Hood Express	
Trillium Lake Trailhead	
Zigzag Mountain Trailhead	

02 VISITOR OVERVIEW

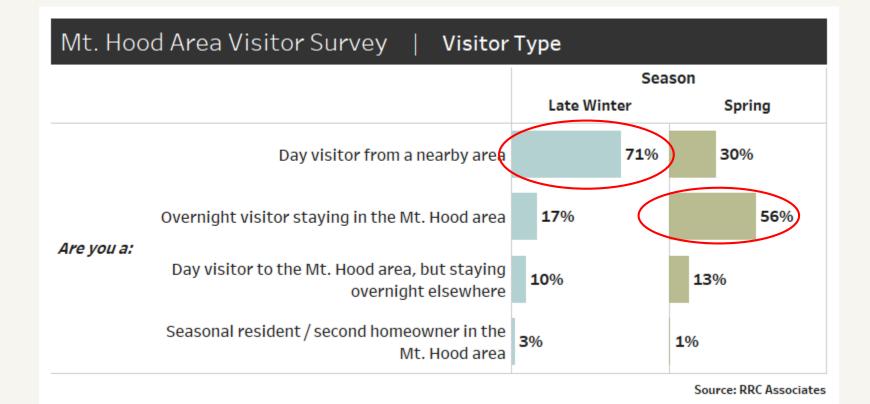
VISITOR TYPE



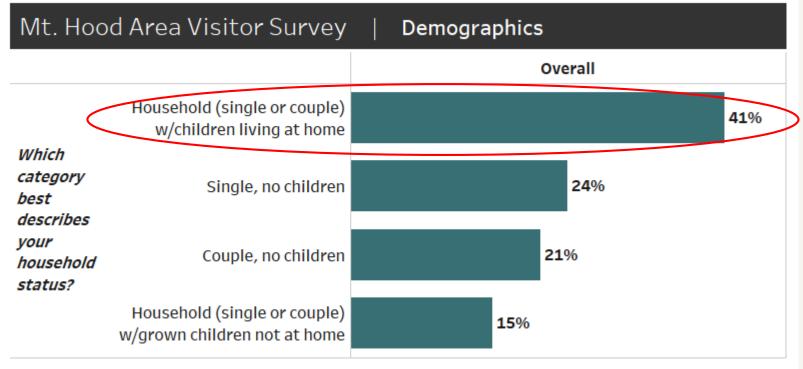
VISITOR TYPE BY INTERVIEW LOCATION

Mt. Hood Area Visitor Survey Visitor Type						
		Interview Location				
		Estacada	Sandy	Ski Resort	Other Highway 26 Location	
	Day visitor from a nearby area	33%	79%	65%	59%	
Arevere	Overnight visitor staying in the Mt. Hood area	57%	8 %	23%	20%	
Are you a:	Day visitor to the Mt. Hood area, but staying overnight elsewhere	90%	11%	11%	20%	
	Seasonal resident / second homeowner in the Mt. Hood area	2%	2%	2%	2%	
				Sou	rce: RRC Associates	

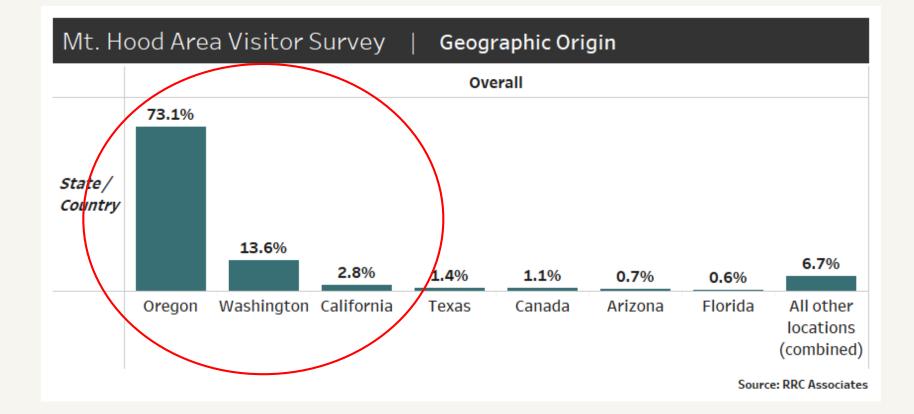
VISITOR TYPE BY SEASON



HOUSEHOLD COMPOSITION



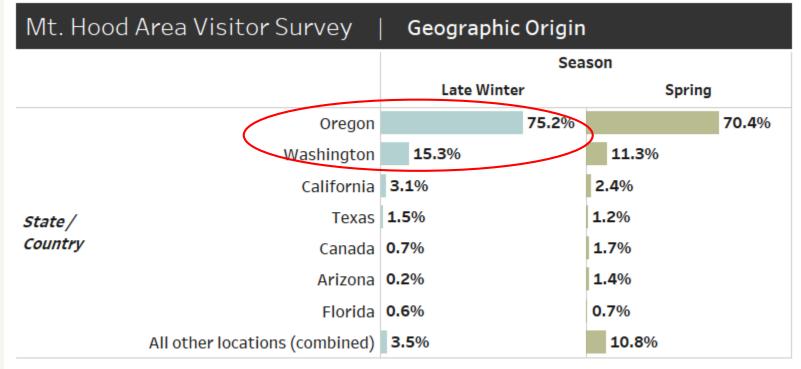
GEOGRAPHIC ORIGIN (TOP STATES / COUNTRIES)



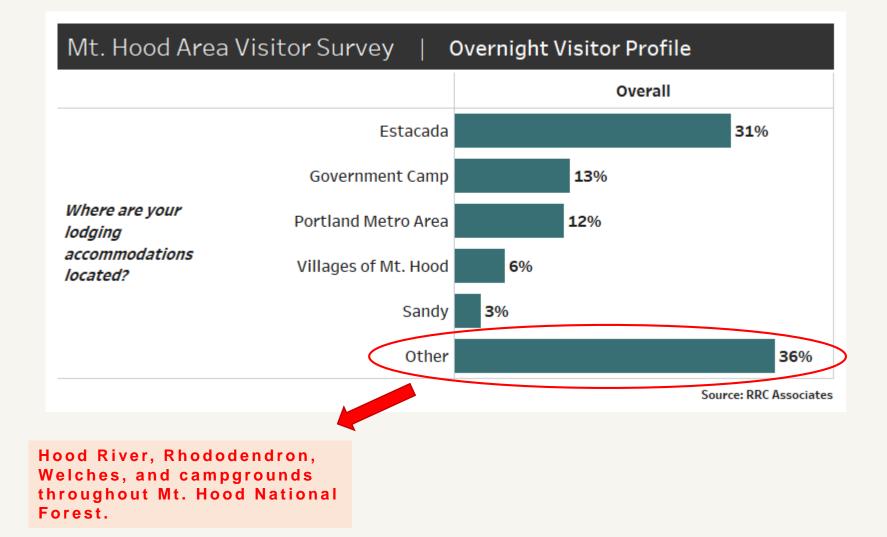
GEOGRAPHIC ORIGIN BY INTERVIEW LOCATION

Mt. Hood Area Visitor Survey Geographic Origin								
		Interview Location						
		Estacada Sandy		Estacada Sandy Ski Resort		Other Highway 26 Location		
	Oregon		79.0 %		73.6 %	71.2%	56.3%	
	Washington	13.4%	ó	11.69	6	15.1%	11.7%	
	California	2.2%		5.8 %		2.5%	2.9%	
State/	Arizona	0.3%		1.7%		0.6%	1.9%	
Country	Canada	0.8%		1.7%		0.8%	2.9%	
	Florida	0.5 %				0.8%	1.0%	
	Texas	0.5 %		1.7%		1.7%	2.9%	
	All other locations (combined)	3.2%		4.1%		7.3%	20.4%	

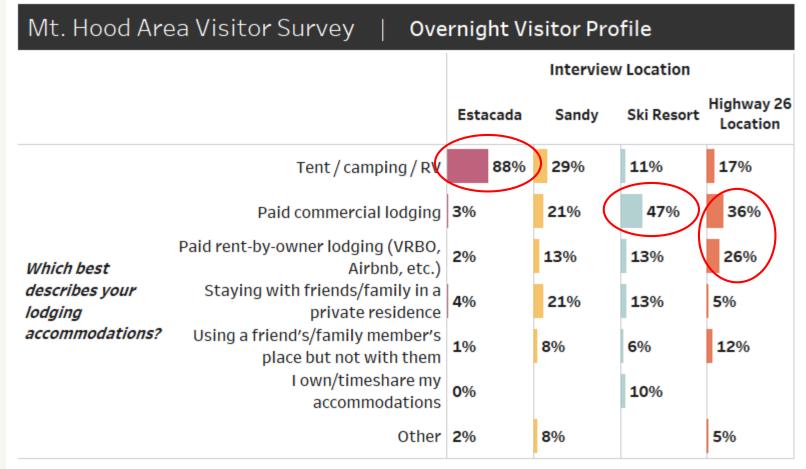
GEOGRAPHIC ORIGIN BY SEASON



LODGING LOCATION



LODGING TYPE BY INTERVIEW LOCATION



LODGING TYPE BY INTERVIEW LOCATION



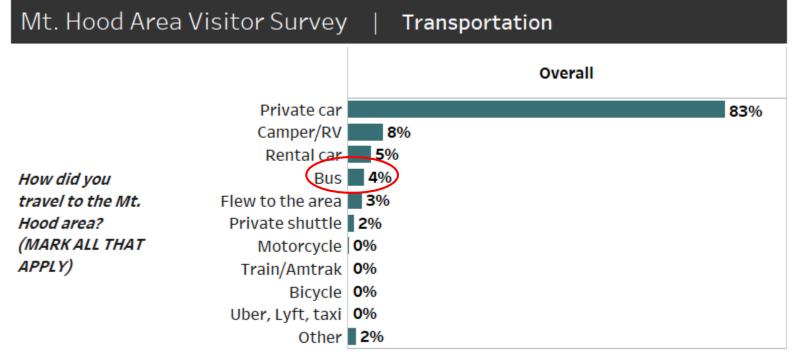
LODGING TYPE BY SEASON



03 KEY FINDINGS, RECOMMENDATIONS, & SUPPORTING EVIDENCE

PERSONAL VEHICLES ARE, BY FAR, THE MOST USED TRANSPORTATION METHOD IN THE REGION.

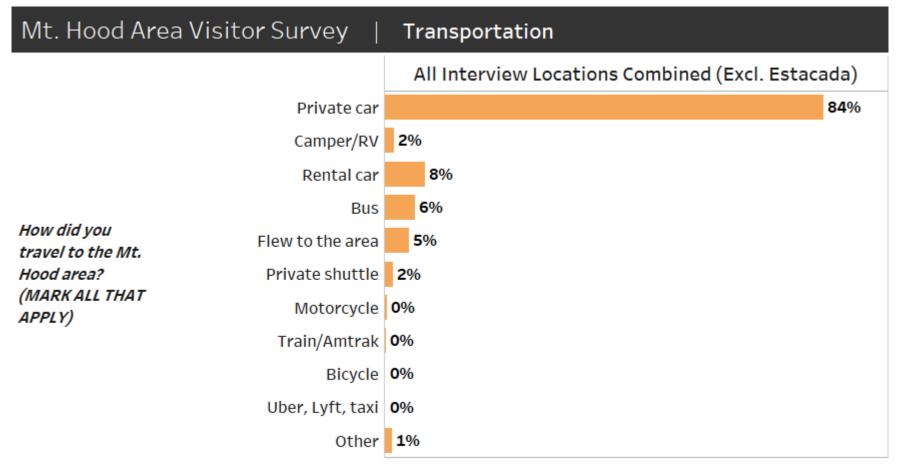
METHOD OF TRAVEL TO THE AREA



METHOD OF TRAVEL TO THE AREA BY INTERVIEW LOCATION

Mt. Hood Area Visitor Survey Transportation							
			Interview	/ Location			
		Estacada	Sandy	Ski Resort	Other Highway 26 Location		
	Private car	83%	90%	85%	74%		
	Camper/RV	18%	3%	1%	2%		
	Rental car	1%	5%	7%	13%		
How did you	Bus	0 %	0%	7%	10%		
travel to the Mt.	Flew to the area	1%	2%	3%	15%		
Hood area?	Private shuttle	1%	1%	2%	3%		
(MARK ALL THAT	Motorcycle	0 %	1%	1%	0 %		
APPLY)	Train/Amtrak	0 %	0%	1%	0 %		
	Bicycle	0 %	0%	0 %	1%		
	Uber, Lyft, taxi	0 %	0%	0 %	0%		
	Other	2%	1%	2 %	2%		

METHOD OF TRAVEL TO THE AREA BY INTERVIEW LOCATION



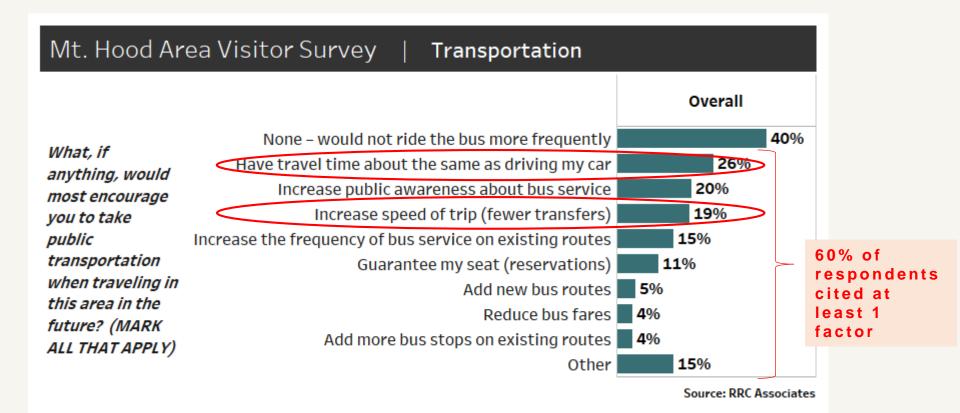
METHOD OF TRAVEL TO THE AREA BY SEASON

Mt. Hood Are	a Visitor Survey		Transportation		
			Se	ason	
			Late Winter		Spring
	Private car		86%		80%
	Camper/RV	4%		13%	
How did you	Rental car	5 %		5%	
travel to the	Bus	5%		1%	
Mt. Hood	Flew to the area	2%		5%	
area?	Private shuttle	2%		1%	
	Motorcycle	1%		0%	
(MARK ALL THAT APPLY)	Train/Amtrak	0 %		0 %	
INAT APPLT)	Bicycle	0 %		0 %	
	Uber, Lyft, taxi	0 %		0%	
	Other	2%		2%	

TO INCREASE PUBLIC TRANSPORTATION USAGE, MAKE THE EXPERIENCE AS SEAMLESS AS DRIVING A CAR.



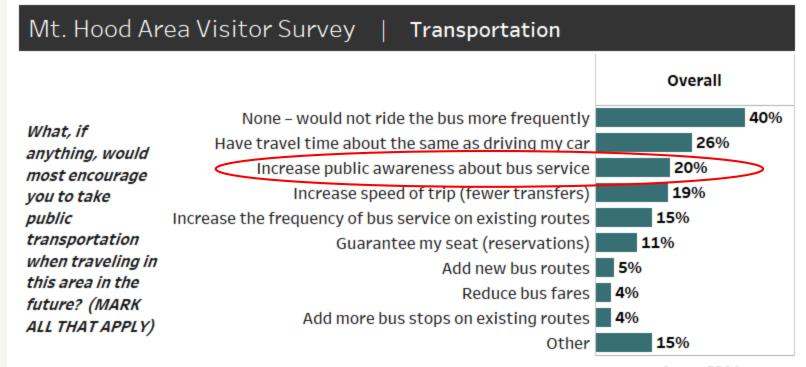
FACTORS THAT WOULD INCREASE UTILIZATION OF PUBLIC TRANSIT



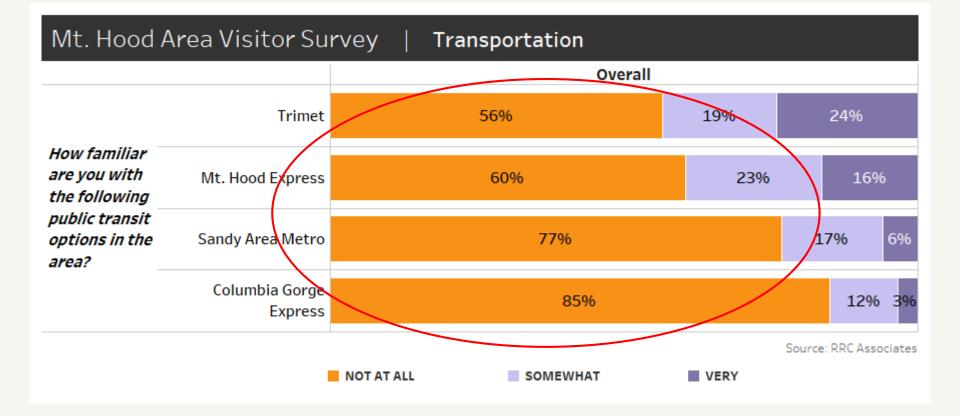
IMPROVE COMMUNICATIONS ABOUT PUBLIC TRANSPORTATION OFFERINGS.



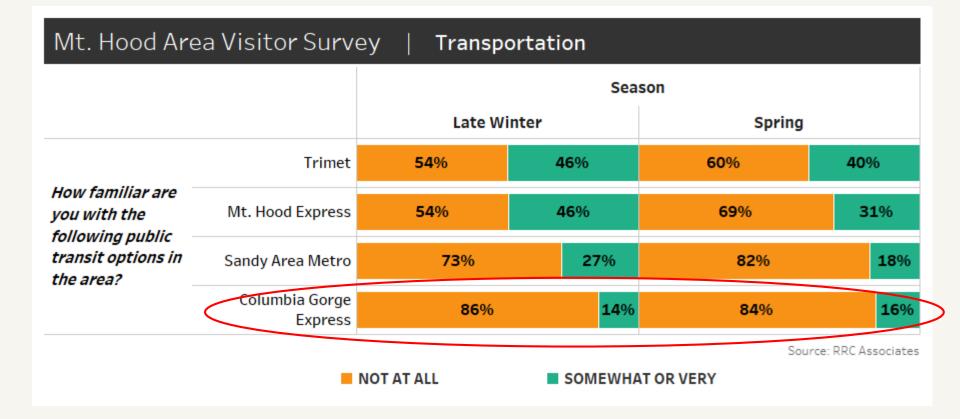
FACTORS THAT WOULD INCREASE UTILIZATION OF PUBLIC TRANSIT



FAMILIARITY WITH TRANSIT OPTIONS



FAMILIARITY WITH TRANSIT OPTIONS BY SEASON



FOCUS ON PROMOTING TRANSPORTATION **OPPORTUNITIES** TO VISITOR SEGMENTS THAT ARE MORE OPEN **TO TAKING** PUBLIC TRANSPORTATION IN THE FUTURE.



FACTORS THAT WOULD INCREASE UTILIZATION OF PUBLIC TRANSIT BY HOUSEHOLD TYPE

Mt. Hood A	Area Visitor Survey Transportation				
		Q20: Which category best describes you household status?			
		Single, no children	Couple, no children	Household w/ kid(s) at home	Empty- nester(s)
What if	None – would not ride the bus more frequently	27%	42%	42%	46%
What, if anything,	Have travel time about the same as driving my car	29%	28%	26%	20%
would most	Increase public awareness about bus service	21%	18%	20%	20%
encourage you	Increase speed of trip (fewer transfers)	25%	21%	17%	19%
to take public	Increase the frequency of bus service on existing routes	23%	13%	12%	14%
transportation when traveling	Guarantee my seat (reservations)	8 %	10%	15%	8%
in this area in	Add new bus routes	7 %	3%	5%	7 %
the future?	Reduce bus fares	7 %	4%	4%	1%
(MARK ALL THAT APPLY)	Add more bus stops on existing routes	4%	5%	3%	6%
mar AFFLI)	Other	20%	13%	14%	13%

FACTORS THAT WOULD INCREASE UTILIZATION OF PUBLIC TRANSIT BY VISITOR TYPE

Mt. Hood Ar	ea Visitor Survey Transportation			
			Q1: Are you a	:
		Day visitor from a nearby area	Day visitor to the Mt. Hood area, but staying overnight elsewhere	Overnight visitor staying in the Mt. Hood area
What if anything	None – would not ride the bus more frequently	28%	41%	59%
What, if anything, would most	Have travel time about the same as driving my car	34%	19%	15%
encourage you to	Increase public awareness about bus service	23%	21%	16%
take public	Increase speed of trip (fewer transfers)	26%	14%	10%
transportation	Increase the frequency of bus service on existing routes	20%	14%	8%
when traveling in	Guarantee my seat (reservations)	13%	8%	10%
this area in the	Add new bus routes	7 %	3%	3%
future? (MARK	Reduce bus fares	5%	2%	4%
ALL THAT APPLY)	Add more bus stops on existing routes	6%	5%	2%
	Other	17%	20%	10%

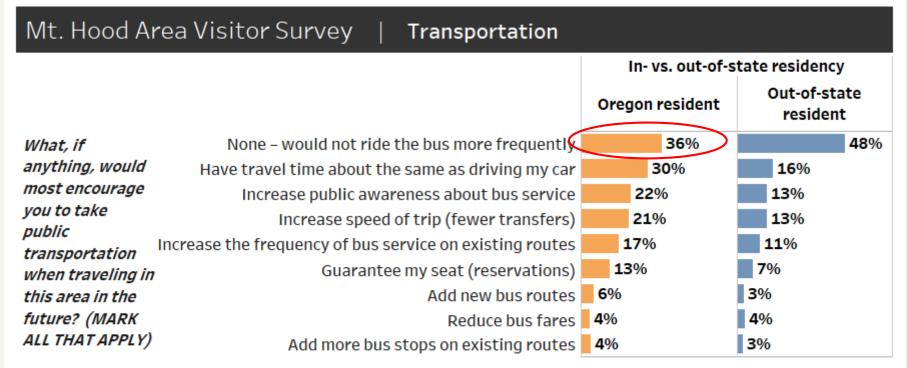
Source: RRC Associates

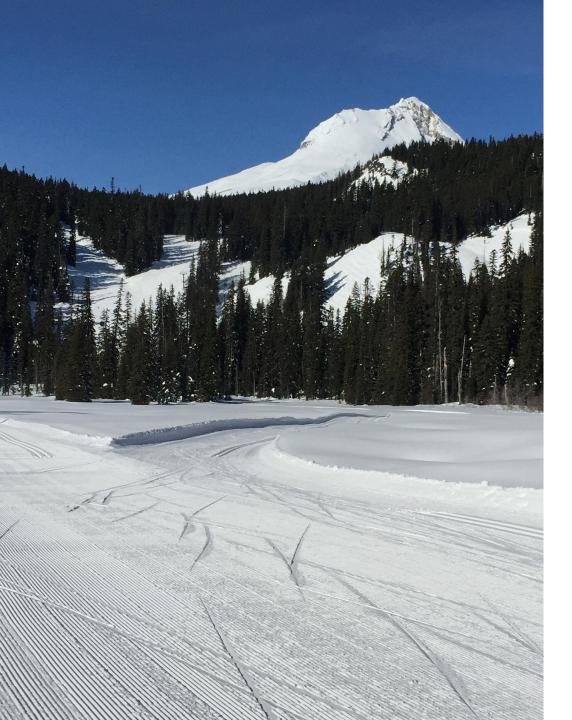
Note: Seasonal residents aren't included in the graph above due to a small sample size.

FACTORS THAT WOULD INCREASE UTILIZATION OF PUBLIC TRANSIT BY SEASON

Mt. Hood Are	ea Visitor Survey Transportation		
		Sea	son
		Late Winter	Spring
	None – would not ride the bus more frequently	28%	57%
What, if anything,	Have travel time about the same as driving my car	32%	18%
would most	Increase public awareness about bus service	22%	17%
encourage you to take public	Increase speed of trip (fewer transfers)	25%	12%
transportation	Increase the frequency of bus service on existing routes	21%	7%
when traveling in	Guarantee my seat (reservations)	14%	8%
this area in the	Add new bus routes	7%	3%
future? (MARK	Reduce bus fares	5%	4%
ALL THAT APPLY)	Add more bus stops on existing routes	5%	3%
	Other	16%	14%

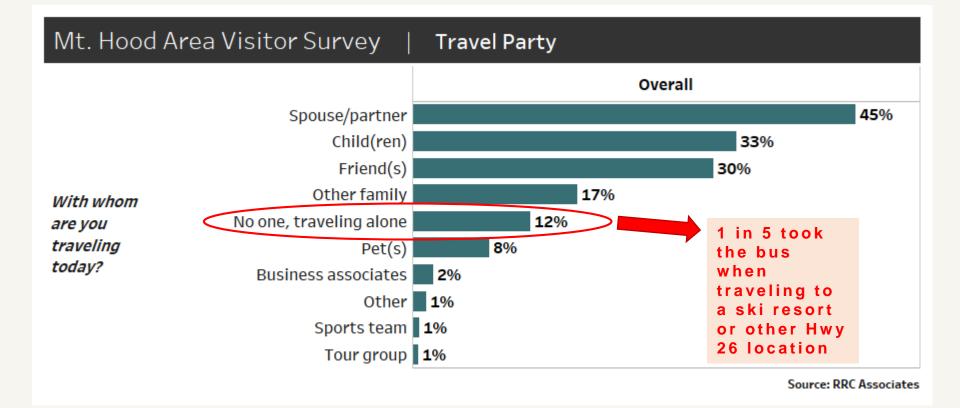
FACTORS THAT WOULD INCREASE UTILIZATION OF PUBLIC TRANSIT BY IN- VS. OUT-OF-STATE RESIDENCY





TO INCREASE BUS USAGE AMONG SOLO TRAVELERS, FOCUS ON OPTIMIZING BUS SERVICE ALONG HWY 26.

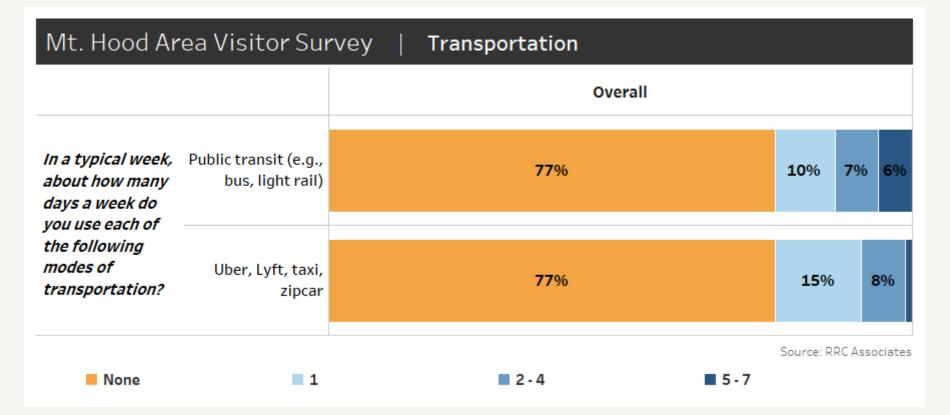
TRAVEL PARTY COMPOSITION





MARKET TO CURRENT USERS OF PUBLIC TRANSIT AND RIDESHARE.

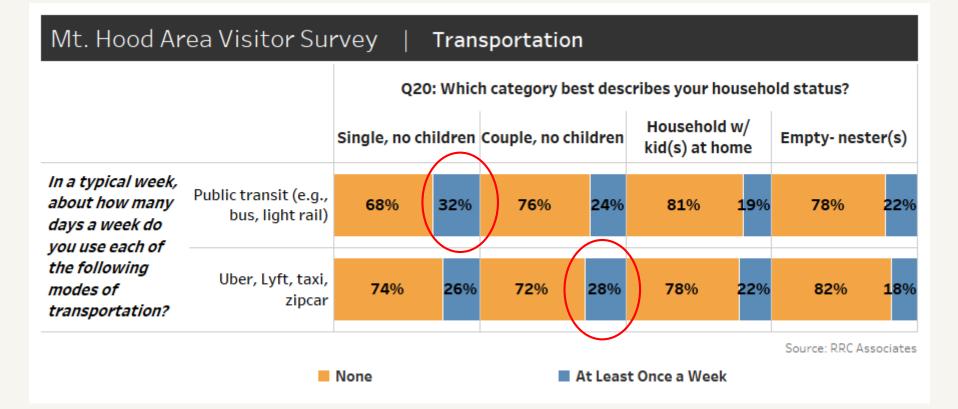
FREQUENCY OF USAGE OF TRANSPORTATION MODES IN A TYPICAL WEEK



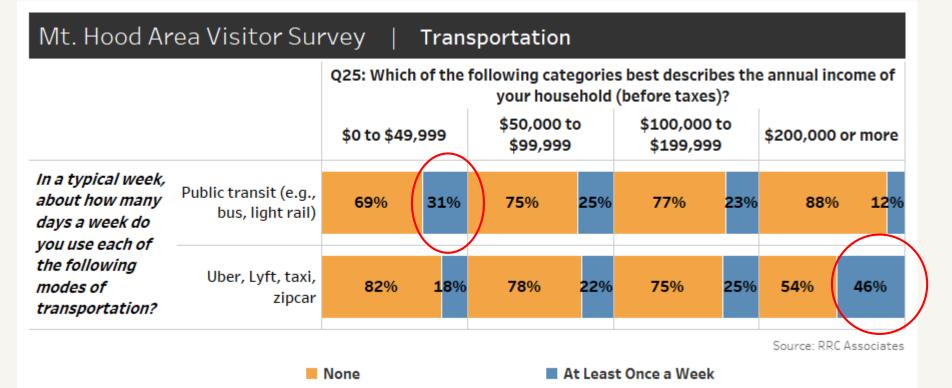


Current users more open to taking public transit in the Mt. Hood area
More likely to desire increased frequency of service on existing routes

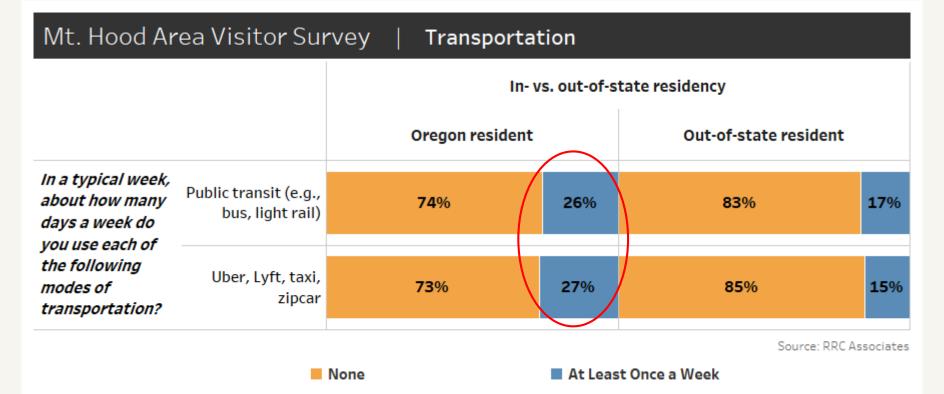
FREQUENCY OF USAGE OF TRANSPORTATION MODES IN A TYPICAL WEEK BY HOUSEHOLD TYPE



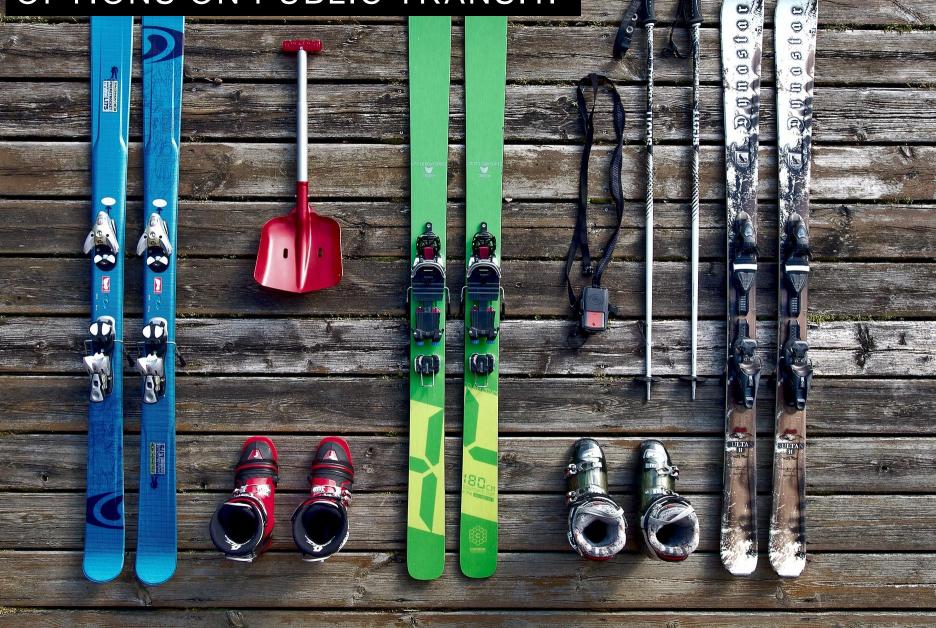
FREQUENCY OF USAGE OF TRANSPORTATION MODES IN A TYPICAL WEEK BY HOUSEHOLD INCOME



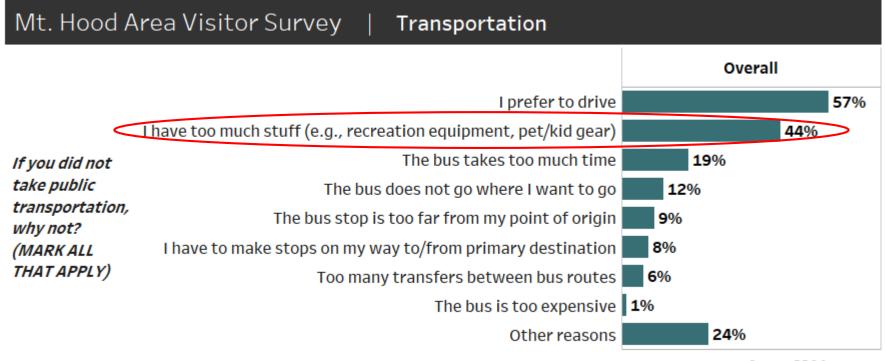
FREQUENCY OF USAGE OF TRANSPORTATION MODES IN A TYPICAL WEEK BY IN- VS. OUT-OF-STATE RESIDENCY



IMPROVE GEAR STORAGE OPTIONS ON PUBLIC TRANSIT.

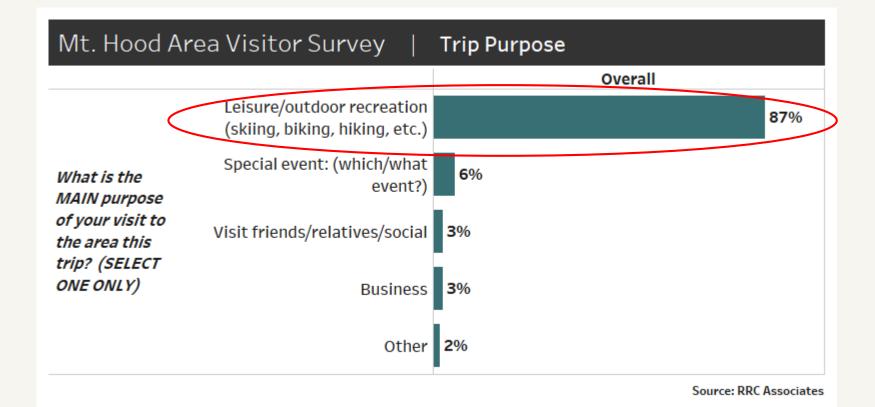


BARRIERS TO TAKING PUBLIC TRANSPORTATION



Source: RRC Associates

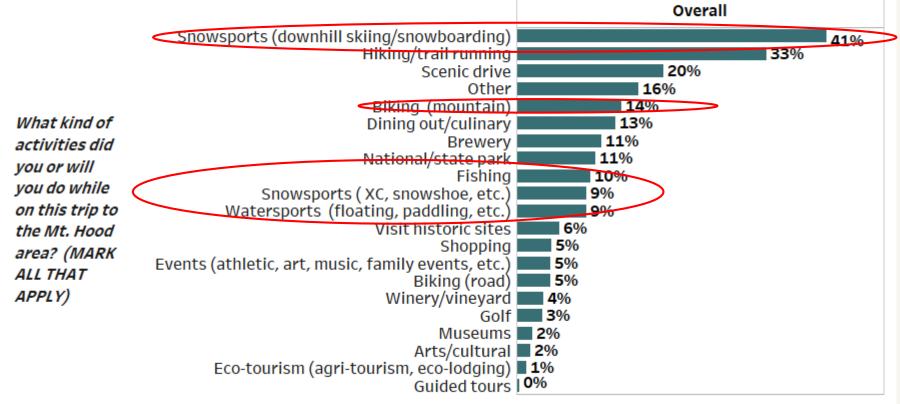
TRIP PURPOSE



ACTIVITY PARTICIPATION

Mt. Hood Area Visitor Survey

Activity Participation

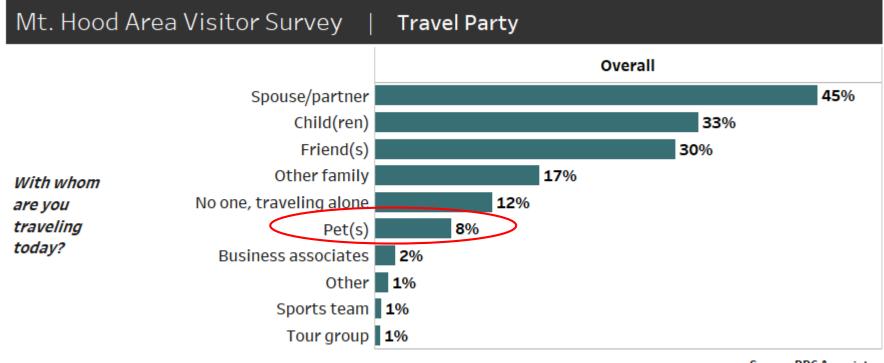




ACCOMMODATE PUBLIC TRANSPORTATION FOR PETS.



TRAVEL PARTY COMPOSITION



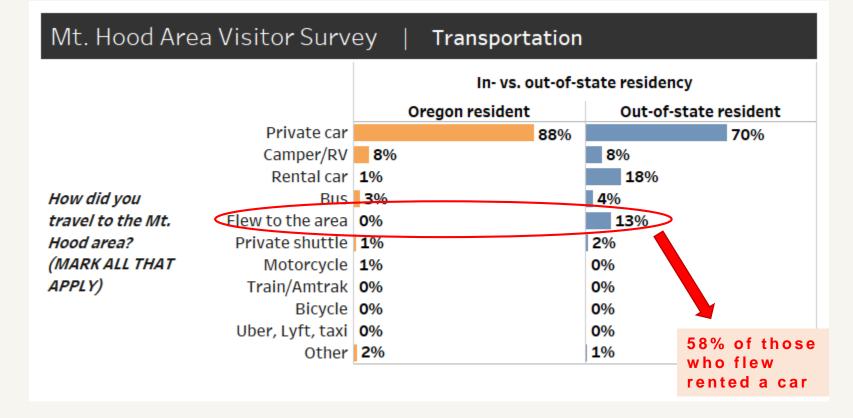
TRAVEL PARTY COMPOSITION BY INTERVIEW LOCATION

Mt. Hood A	rea Visitor Survey	Travel Pa	rty			
		Interview Location				
		Estacada	Sandy	Ski Resort	Other Highway 26 Location	
	Spouse/partner	60%	30%	36%	40%	
	Child(ren)	33%	14%	41%	25%	
	Friend(s)	36%	29%	30%	16%	
With whom	Other family	15%	11%	21%	14%	
are you	No one, traveling alone	5%	27%	9%	28%	
traveling	Pet(s)	15%	8%	1%	4%	
today?	Business associates	3%	1%	2%	2%	
-	Other	2%	0 %	2%	1%	
	Sports team	1%	0 %	1%	0 %	
	Tour group	0%	0%	1%	2%	



TRY TO CAPTURE OUT-OF-STATE **VISITORS WHO** FLEW AND RENTED A CAR BY **PROVIDING BUS** SERVICE BETWEEN PORTLAND AND GOVERNMENT CAMP, AND **OFFERING STOPS** NEAR SKI RESORTS, TRAILHEADS, AND RESTAURANTS.

METHOD OF TRAVEL TO THE AREA BY IN- VS. OUT-OF-STATE RESIDENCY



Most likely to be visiting Portland and Government Camp

• Participating in hiking/trail running, scenic drives, snowsports, and dining out

OFFER "HOP ON, HOP OFF" RIDE OPTION WITH ONE EASY, AFFORDABLE TICKET.

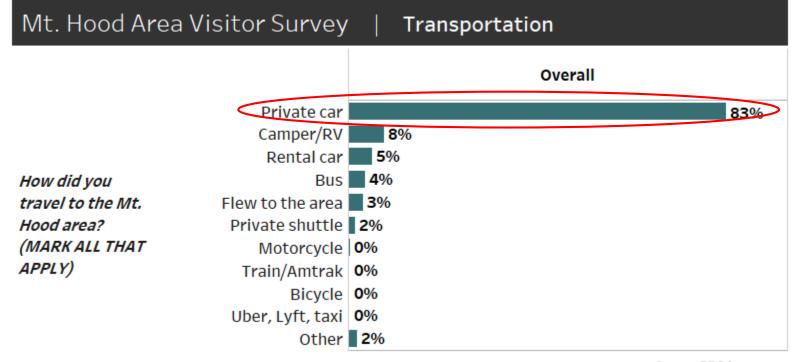
LOCATIONS VISITED



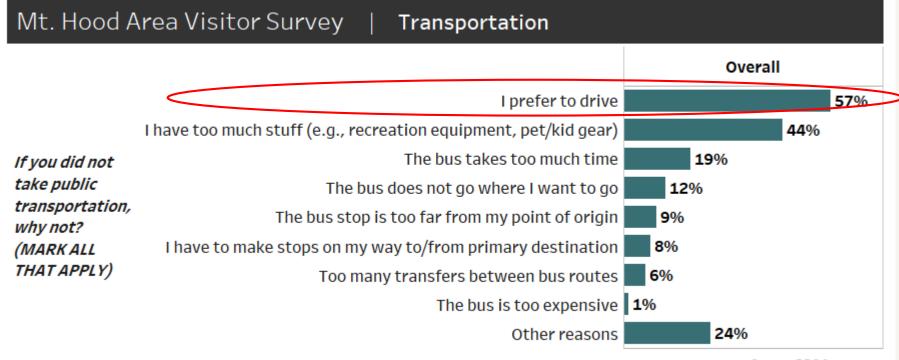
INCENTIVIZE CARPOOLING WITH PREMIUM PARKING AT TRAILHEADS AND SKI RESORTS.

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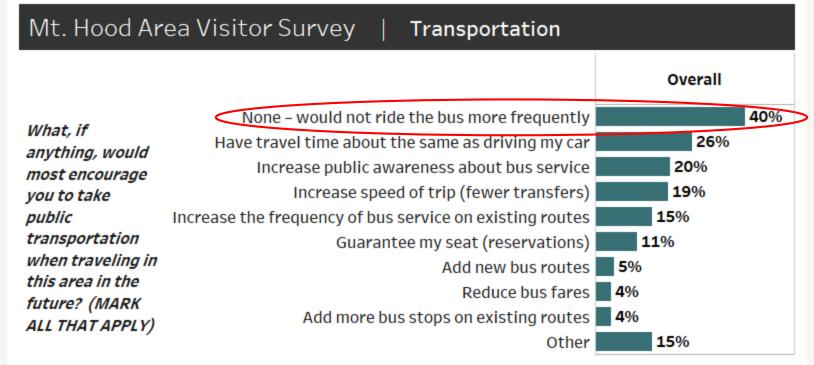
METHOD OF TRAVEL TO THE AREA



BARRIERS TO TAKING PUBLIC TRANSPORTATION



FACTORS THAT WOULD INCREASE UTILIZATION OF PUBLIC TRANSIT



TRAVEL PARTY SIZE





U.S. DEPARTMENT OF THE INTERIOR Bureau of Land Management

Sandy Ridge

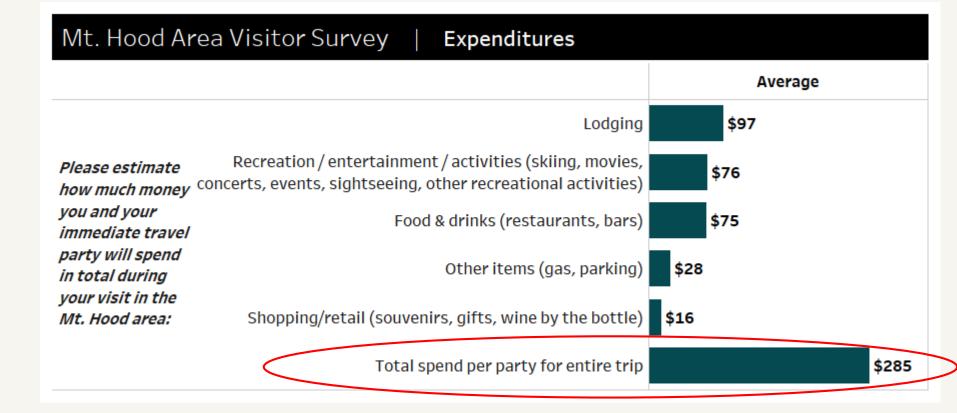
TRAILHEAD

- "Just driving by it's not clear that Sandy Ridge trailhead is a mbk park."
- "Real time travel alerts needed"
- *"Better signage; can't see signs in dark"*
- "More trail hiking signage, more camping and recreational options"
- "Roadside signage is inadequate and misleading; other than that wonderful area"
- "Signage is better almost everywhere else; signs are small and hard to see"

O INCREASE ECONOMIC IMPACT TO THE REGION, TTRACT THE VISITORS THAT TEND TO SPEND ORE WHILE IN THE AREA: SKI RESORT VISITORS, /INTERTIME VISITORS, OVERNIGHT VISITORS, UT-OF-STATE RESIDENTS, AND FAMILIES.



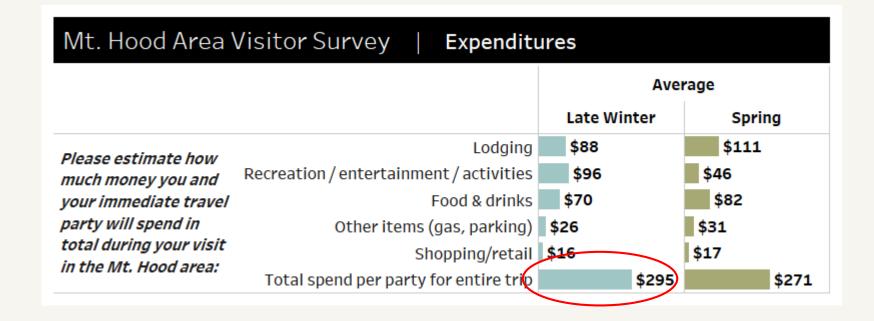
EXPENDITURES



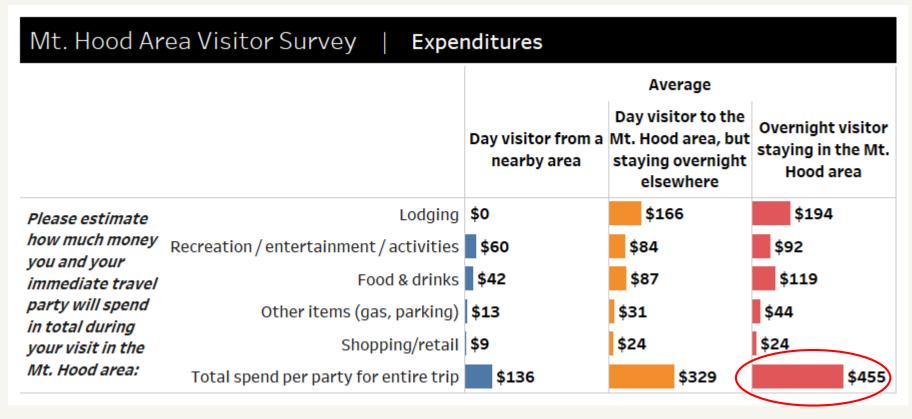
EXPENDITURES BY INTERVIEW LOCATION

ea Visitor Survey Exper	nditures			
	Average			
	Estacada	Sandy	Ski Resort	Other Highway 26 Location
Lodging	\$67	\$37	\$130	\$136
Recreation / entertainment / activities	\$17	\$19	\$150	\$53
Food & drinks	\$69	\$47	\$90	\$64
Other items (gas, parking)	\$41	\$20	\$25	\$8
Shopping/retail	\$19	\$20	\$17	\$3
Total spend per party for entire trip	\$210	\$145	\$405	\$224
	Lodging Recreation / entertainment / activities Food & drinks Other items (gas, parking) Shopping/retail	EstacadaLodging\$67Recreation / entertainment / activities\$17Food & drinks\$69Other items (gas, parking)\$41Shopping/retail\$19	Aver EstacadaAver SandyLodging\$67\$37Recreation / entertainment / activities\$17\$19Food & drinks\$69\$47Other items (gas, parking)\$41\$20Shopping/retail\$19\$20	AverageEstacadaSandySki ResortLodging\$67\$37\$130Recreation/entertainment/activities\$17\$19\$150Food & drinks\$69\$47\$90Other items (gas, parking)\$41\$20\$25Shopping/retail\$19\$17\$10

EXPENDITURES BY SEASON

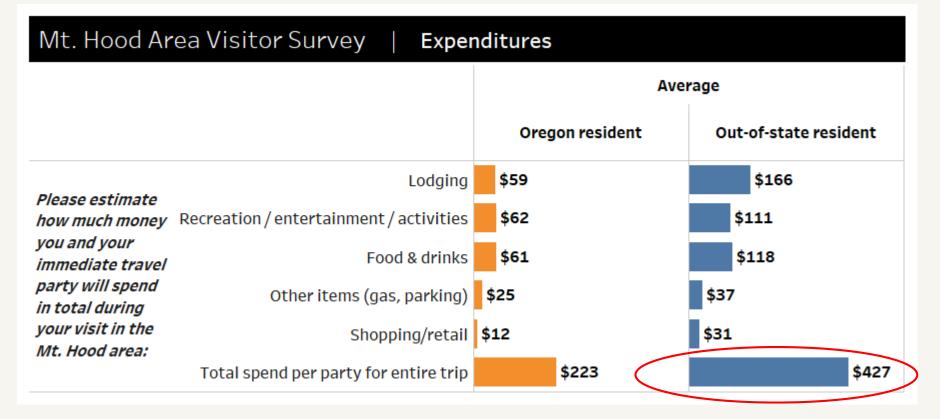


EXPENDITURES BY VISITOR TYPE



Note: Seasonal residents aren't included in the graph above due to a small sample size.

EXPENDITURES BY IN- VS. OUT-OF-STATE RESIDENCY



EXPENDITURES BY HOUSEHOLD TYPE

Mt. Hood Area Visitor Survey Expenditures						
		Average				
		Single, no children	Couple, no children	Household w/ kid(s) at home	Empty- nester(s)	
Please estimate how much money you and your immediate travel party will spend in total during your visit in the Mt. Hood area:	Lodging	\$64	\$90	\$133	\$71	
	Recreation / entertainment / activities	\$77	\$50	\$99	\$48	
	Food & drinks	<mark>\$</mark> 58	\$77	\$85	\$73	
	Other items (gas, parking)	\$29	\$34	\$28	\$18	
	Shopping/retail	\$16	\$16	\$18	\$12	
	Total spend per party for entire trip	\$242	\$260	\$355	\$212	

FACTORS THAT WOULD INCREASE UTILIZATION OF PUBLIC TRANSIT BY HOUSEHOLD TYPE

Mt. Hood Area Visitor Survey Transportation					
		Interview Location			
		Estacada	Sandy	Ski Resort	Other Highway 26 Location
What, if	None – would not ride the bus more frequently	56%	34%	29%	30%
anything,	Have travel time about the same as driving my car	20%	21%	34%	24%
would most	Increase public awareness about bus service	15%	24%	24%	19%
encourage you to take public transportation when traveling in this area in the future? (MARK ALL THAT APPLY)	Increase speed of trip (fewer transfers)	13%	20%	24%	25%
	Increase the frequency of bus service on existing routes	9%	14%	21%	16%
	Guarantee my seat (reservations)	8%	2%	18%	7 %
	Add new bus routes	3%	5%	7 %	8%
	Reduce bus fares	3%	1%	7%	2 %
	Add more bus stops on existing routes	4%	4%	4 %	5%
	Other	12%	24%	14%	19%

FACTORS THAT WOULD INCREASE UTILIZATION OF PUBLIC TRANSIT BY HOUSEHOLD TYPE

Mt. Hood Area Visitor Survey Transportation						
				/ best descr d status?	ibes your	
		Single, no children	Couple, no children	Household w/ kid(s) at home	Empty- nester(s)	
What if	None – would not ride the bus more frequently	27%	42%	42%	46 %	
What, if anything,	Have travel time about the same as driving my car	29%	28%	26%	20%	
would most	Increase public awareness about bus service	21%	18%	20%	20%	
encourage you	Increase speed of trip (fewer transfers)	25%	21%	17%	19%	
to take public	Increase the frequency of bus service on existing routes	23%	13%	12%	14%	
transportation when traveling	Guarantee my seat (reservations)	8%	10%	15%	8%	
in this area in	Add new bus routes	7%	3%	5%	7 %	
the future?	Reduce bus fares	7%	4%	4 %	1%	
(MARK ALL	Add more bus stops on existing routes	4%	5%	3%	6%	
THAT APPLY)	Other	20%	13%	14%	13%	

Thank you

Questions?